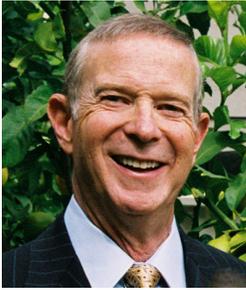


Neil Smithline, MD, FACP



Dr. Neil Smithline is president of StratiVision LLC, a boutique health care consultancy focused on the intersection of cost and quality and serves as a physician-consultant to Mercer Health and Benefits. In his more than 35 years' experience, in the medical community, Dr. Smithline has served as chairman of the department of internal medicine, department of nephrology and the intensive care unit at the Tucson Medical Center, and as an associate professor at the University of Arizona, College of Medicine.

Dr. Smithline, as the founding-father of employer-provider direct contracting movement, crafted the ground-breaking Center of Excellence contract between a large national retailer and the Cleveland Clinic. He then catalyzed direct employer-provider agreements by creating seven Accountable Care Agreements between large employers and leading health systems across the country—and pioneering a similar effort for a large state-run insurance commission responsible for the care of almost half a million subscribers. Taking provider-based strategies to a new level, Dr. Smithline has led the development of innovative risk and gainsharing agreements with both physician-led organizations and large health systems, demonstrating time-and-again, that you can achieve the quadruple aim of improved health, increased member satisfaction, and reduced costs—plus improved provider satisfaction. Recently, he has begun to weave machine learning into these risk-based health care strategies.

In his role as medical director for the Pacific Business Group on Health's (PBGH) Employer Center of Excellence Network, Dr. Smithline has overseen the development of bundled prices with provider warranties in a select network that has completed over 4,000 surgeries since 2014—with member satisfaction exceeding 97%.

Dr. Smithline's long-term focus has been on evidence-based approaches to health care and medication management that include strategies for achieving physician compliance with clinical protocols, as well as managing and mentoring physicians. He also has extensive experience in developing innovative incentives and communication strategies to attract specific segments of the population and to help physicians and care managers more effectively engage members. His recent article, "Leveraged Primary Care—Lessons from the Trenches" (J Ambulatory Care Management), describes a new model that transforms primary care delivery both at the practice site and care management support function, forcefully integrating the two into one powerful team that excels at delivering value-based care.

Dr. Smithline has made numerous presentations, authored more than 70 abstracts and articles, and served as editor-in-chief and publisher of both the Physicians' DRG newsletter and Managed Care Advisor.

Dr. Smithline is board certified in both internal medicine and nephrology, and he is licensed in California. He received his BA from Tufts College of Liberal Arts and his MD from Tufts University School of Medicine.